

Helping create
financially healthy
hospitals nationwide

INSIGHTS®

Financial management and performance solution for healthcare institutions

Increase operating margins today. Secure planned growth for the future.

INSIGHTS® puts relevant, micro-level information directly into the hands of the people who need it to control costs, monitor productivity, and improve both fiscal performance and quality of patient care.

Strategic Planning—Hospital leaders can plan more accurately, respond more nimbly, and better align financial performance with long-term strategic goals.

Operational Efficiency—Frontline staff can quickly investigate issues and make rapid modifications that control costs and optimize daily productivity.

Financial Management—Financial executives can streamline budgeting, then monitor and manage to improve daily decision-making and bottom-line results.

Simplified IT—IT directors can focus critical resources on other initiatives, because INSIGHTS works seamlessly with existing systems.

Put actionable data in the hands of those who can make a difference.

INSIGHTS is the industry's only software application developed and implemented by experienced hospital financial management practitioners. It brings together micro-level data from a hospital's subsystems and turns it into actionable information that decision makers can use to control costs, identify opportunities for improvement, and run their hospitals better.

Manages all budgeting tasks—including capital and flex budgeting—using a single, familiar, easy interface and a faster, simpler, paperless process.

Automates variance alerts to resolve emergent issues before they become persistent problems.

Delivers robust labor productivity metrics all the way down to the individual employee and pay code level to drive efficient resource allocation.

Generates paperless reports and decision-support analysis in minutes, so everyone with fiscal responsibility is armed with the data to take quick action.

Enables advanced "what if" planning so hospital leaders can plan more proactively and forecast more accurately.

INSIGHTS®

software · software-as-a-service · training · support

Discover all the ways INSIGHTS can improve the financial health of your organization.

INSIGHTS Core

- Operating, capital, flexible budgeting
- Financial monitoring
- Labor productivity, monitoring and management
- Standard reporting and scorecards

INSIGHTS Enterprise

- Service-line reporting
- Long-range financial planning
- Cost accounting
- Business intelligence and dashboards

Call now to learn more about INSIGHTS®
847-772-9200 or e-mail sales@hcillc.com

INSIGHTS at the head of the KLAS

The 2011 Best in KLAS Awards: Software and Services ranked INSIGHTS #1 Budgeting software.

Hear and read more INSIGHTS® success stories at www.hcillc.com.
Click on **Client Successes**.



Empower performance improvements all across the enterprise.

- Budgeting is completed in days instead of months.
- Reports are paperless, accurate, and on time.
- Staffing levels consistently reflect patient/workload volume.
- Variances are resolved quickly, efficiently, and independently.
- Managers can plan for and measure performance improvements.
- Productivity improves.
- Top-line revenue grows.
- Operating costs shrink.
- Better financial and operational results positively impact patient care.

INSIGHTS Cloud™ now available

Software as a Service option offers lower total cost of ownership, plus business-process improvement opportunities:

- Comprehensive web-based financial management solution
- Securely store, manage, and process data with just an Internet connection
- 24/7, anywhere access to information and analytical tools
- Free up valuable in-house IT resources

What hospital CFOs and managers say about INSIGHTS®

More than 200 hospitals and healthcare-related institutions have used INSIGHTS to achieve a healthier financial profile. Their real-life results show what INSIGHTS can do for you.

...Streamlines budgeting

"We were able to seamlessly export our INSIGHTS long-term financial plan directly into the working budget. It gave us a much better draft than in the past."

Larry Vaughn, Vice President Corporate Finance
Commonwealth Health System

...Improves financial performance

"We've gone from break-even to an 8.3 percent operating margin. INSIGHTS gives our managers access to the information and functional capabilities they need to manage differently and get results like that."

Mark Rafalski, Chief Operating Officer
La Porte Regional Health System

...Enhances access and accountability

"With INSIGHTS, data is online as soon as our information is complete... people are looking at the information and helping us analyze variances."

John Lepley, Vice President of Finance
Mercy Medical Center

...Makes everyone's job easier

"INSIGHTS is a one-stop solution when it comes to training non-financial people how to do the budget and review their monthly numbers."

Lisa Earl, Process Leader, Financial Management and Reporting
St. Vincent Heart Center of Indiana



Microsoft Partner

Silver Independent Software Vendor (ISV)

INSIGHTS®

software · software-as-a-service · training · support

INSIGHTS® checks off *all* the boxes...





Benefit from HCI's industry-leading support and service.

- On-site consultation, installation, and training
- Online access to guides and training materials
- Dynamic user community and events
- Continuing professional development and education
- Automatic upgrades without additional cost
- Ongoing technical support

Join the INSIGHTS® conversation.

Share with healthcare financial management peers:

 Keep up with critical issues at <http://info.hcillc.com/>

 Connect with HCI on Facebook

 Follow us on Twitter @InsightsBuzz

 Watch HCI at www.youtube.com/user/HealthcareInsights

 Join us at www.linkedin.com/company/healthcare-insights-llc

Healthcare Insights, LLC is a financial performance improvement firm founded by healthcare executives. We can help improve outcomes for hospitals and health systems of all sizes and budgets, in any region of the country, whether private, public, or not-for-profit. Call and ask how we can help you address the critical issues that affect your healthcare organization's financial, operational, and clinical health.

Call now to learn more about INSIGHTS®
847-772-9200 or e-mail us at sales@hcillc.com



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